



Alana Mitnick Benjamin

**Associate Real Estate Broker
Daniel Gale Sotheby's
International Realty**

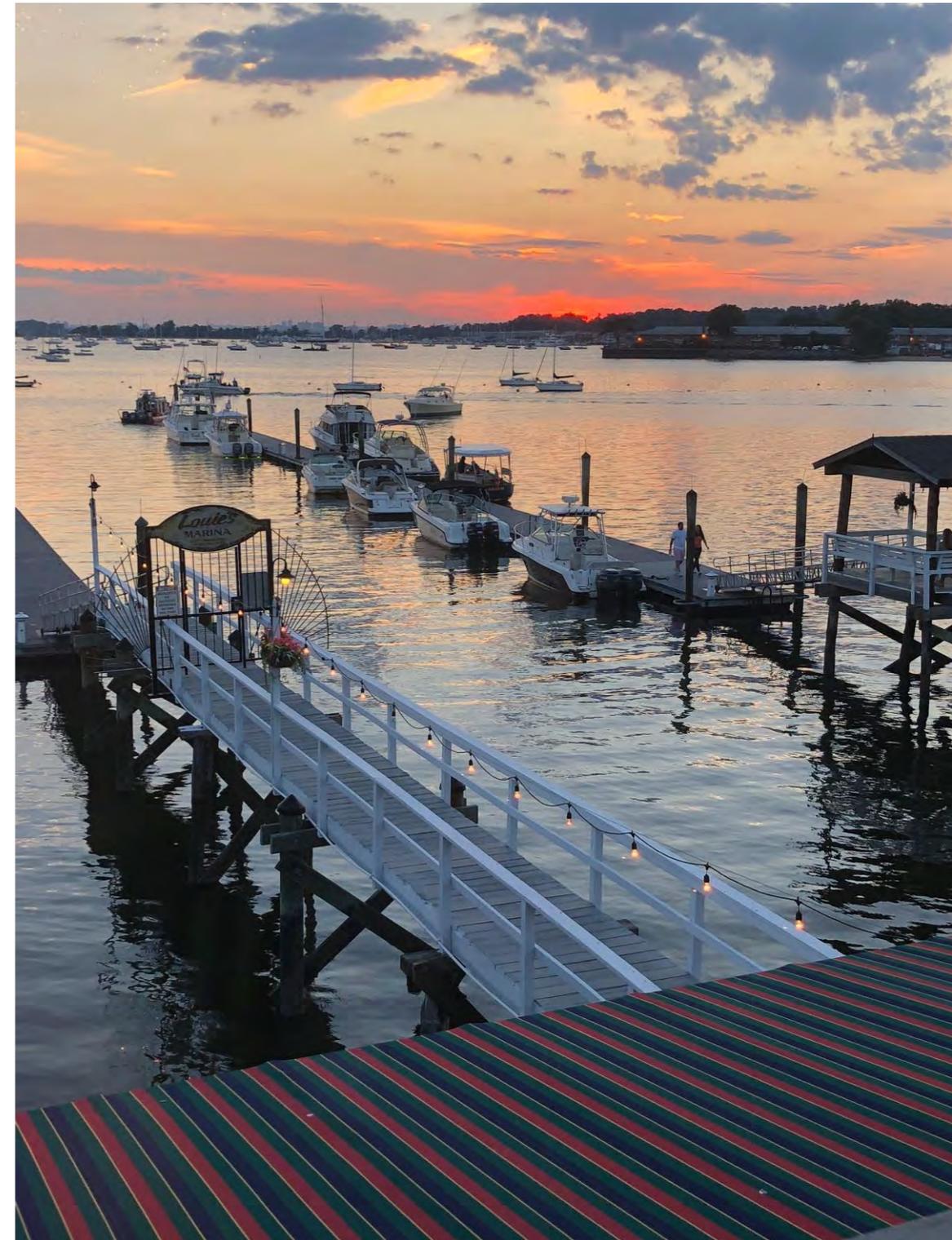
**Gold Circle of Excellence
Beyond Brooklyn Partner**

 **Living in Port Washington**



Unparalleled Experience

- ❖ Undergraduate degree from University of Michigan, Ann Arbor
- ❖ Law Degree from Brooklyn Law School
- ❖ Practiced law for 5 years in Litigation
- ❖ Bloomberg LP for 6 years in Contract Negotiations and Public Relations
- ❖ Born and Raised in Port Washington
- ❖ Deep knowledge of the market
- ❖ Real Estate is in my DNA – I Learned from the best!



Awards Of Excellence

- ❖ 2016 Daniel Gale Sotheby's Rookie of the Year, Gold Circle Nominee
- ❖ 2017 Gold Circle of Excellence
- ❖ 2018 Named Long Island Business News Rising Star, Gold Circle of Excellence



Alana Mitnick's 2018 Listings and Sales



21 Hillview Avenue, Port Washington
SD #4 | MLS# 3031514 | LP \$839,000



19 Murray Avenue, Port Washington
MLS# 3018094 | LP \$1,279,000
SP \$1,210,000



42 Harbor Road, Port Washington
MLS# 3012620 | LP \$774,000
SP \$760,000



36 Highland Avenue, Port Washington
MLS# 3000981 | LP \$899,000
SP \$925,000



100 Ivy Way, Port Washington
SD #4 | MLS# 3019877 | LP \$1,625,000



19 Willow Drive, Manhasset Bay Estates
SD #4 | MLS# 3008289 | \$1,299,999



30 Wood Road, Sands Point Harbor Acres
MLS# 3012210 | LP \$2,495,000
SP \$2,150,000



3 Prospect Lane, Sands Point
MLS# 2910964 | LP \$2,100,000
SP \$1,900,000



29 Leeds Drive, Port Washington
MLS# 2997498 | LP/SP \$1,179,000



38 Beachway Road, Port Washington
Port Washington Estates | MLS# 2996294
LP \$1,299,000 | SP \$1,225,000



66 Miro Place, Port Washington
SD #4 | MLS# 3011855 | LP \$620,000



3 Pond Lane, Sands Point
SD #4 | MLS# 2639208 | \$4,190,000



Alana Mitnick Benjamin
Associate Real Estate Broker
Gold Circle of Excellence
Port Washington Office
350 Main Street, Port Washington, NY
c.917.680.1948
alanabenjamin@danielgale.com

danielgale.com



Each office is independently owned and operated. We are pledged to provide equal opportunity for housing to any prospective customer or client, without regard to race, color, religion, sex, handicap, familial status or national origin.

First Impressions are Everything!

- ❖ I will work tirelessly to create the perfect picture of your home
- ❖ Understand the value of language and how to present to potential buyers



Daniel
Gale

Sotheby's
INTERNATIONAL REALTY

Allowing buyers to connect to your home!







The Power Of A Skilled Negotiator

- ❖ Evaluating the buyers and understanding the factors involved
- ❖ Truly understanding the market and the players
- ❖ Keeping momentum
- ❖ NEVER GIVING UP!

The Power Of Being A Problem Solver

- ❖ Being aggressive isn't enough, its about PROBLEM SOLVING
- ❖ A true negotiator creates a deal that runs smoothly from start to finish
- ❖ I will go above and beyond to make your selling experience remarkable
- ❖ Putting (and keeping) deals together is a skill



The Power of Strategic Marketing

- ❖ Beautifully presented and photographed
- ❖ Leveraging BEYOND BROOKLYN Partnership and Advertising
- ❖ Personal and social networks, parenting groups
- ❖ Access to buyers moving from NYC and within Port Washington



Testimonials

"Alana efficiently guided us in both buying and selling our house in Port Washington. She was always cheerful and prompt in getting back to us and was a pleasure to work with."

*"When I think about the process of buying (and selling our old home!) in Port Washington, I am grateful we had Alana! From our very first discussion, Alana listened to us - what we wanted, what we didn't want, what we felt we needed, and where we felt would be the best location for our family. After even our initial meeting, **Alana worked tirelessly to help us find our new home. She's extremely knowledgeable** about the area and the surrounding areas and their communities. Any questions we had, she immediately helped us answer. After spending so much time together in this process, Alana felt like family. She got to know us and invested time and energy in helping us. We never felt like just another client, Alana treated us with respect and caring and sensitivity to help guide us through what can be a very stressful process. Not only did Alana help us find our new home, but she also helped us sell our former home. Both transactions were handled professionally and efficiently. Alana was with us every step of the way. She goes above and beyond a regular broker. Anyone who signs on with **Alana is getting the best of the best!**"*

*"I can't say enough great things about Alana, who worked hard to find us our dream house. My husband and I have met many real estate agents over the last 10 years (moved from Manhattan to Queens and then to Port Washington), and she was a joy and relief to work with. She showed us only the homes she felt we would like, and she focused on the things she knew we were looking for. Somehow she knew what was coming before anyone else!! She was punctual, available, and the best part was the wealth of knowledge she had about the area and all the resources for working parents. **She continues to be a go to person for any question I may have about the neighborhood and things we need help with.**"*



Q & A

Thank you!

